

# PMTS 2023

PRECISION MACHINING  
TECHNOLOGY SHOW

APRIL 18-20, 2023

CLEVELAND, OH

HUNTINGTON  
CONVENTION CENTER  
OF CLEVELAND

# POST-SHOW REPORT ATTENDEE SUMMARY

Precision machining professionals converge at North America's preeminent technology and innovation showcase.

PRESENTED BY:



PRECISION MACHINED  
PRODUCTS ASSOCIATION

CO-LOCATED WITH:



IN ASSOCIATION WITH:

PRODUCTION  
MACHINING

Modern  
Machine  
Shop

PF PRODUCTS  
FINISHING



**BACK AND BETTER THAN EVER**

With the last few years firmly in the rear view, PMTS triumphantly returned to form with a dominant showing in 2023. Key attendance metrics were up across the board with overall registration notching a 23% increase, attendees up 21%, and exhibitors showing up strong with a 29% increase over 2021.

Precision machining professionals were eager to pack the halls in Cleveland to share challenges and insights, see new technology solutions and learn about process innovations aimed at impacting shops of all sizes. The outstanding turnout and reception from attendees and exhibitors alike bode well for the industry as a whole and builds momentum for the highly-anticipated next chapter—PMTS 2025.

**PARTICIPATION HIGHLIGHTS\*:**

Registration:	<b>6,520</b>	<b>+23%</b> vs. 2021
Attendees:	<b>4,506</b>	<b>+21%</b> vs. 2021
Exhibitors:	<b>2,014</b>	<b>+29%</b> vs. 2021

\*Includes data from the co-located Parts Cleaning Conference.

“No other show shares such creative and valuable ideas that can positively impact a business. PMTS is a perfect opportunity for production manufacturers to band together, share ideas and rebuild *Made in America!*”

— **RANDY S.**

*President, Revolution Precision Machining*



Measuring value through exposure to a diverse cross-section of precision machining professionals.



**16,192**

**TOTAL ATTENDEE  
BADGE SCANS**

A declaration of authentic buyer interest and a way to build your sales lead pipeline for ongoing success.



**6,975**

**EXHIBITORS ADDED  
TO ATTENDEE PLANNERS**

Attendees planned their show and proactively bookmarked exhibitors of interest to pursue once the doors opened.



**59,697**

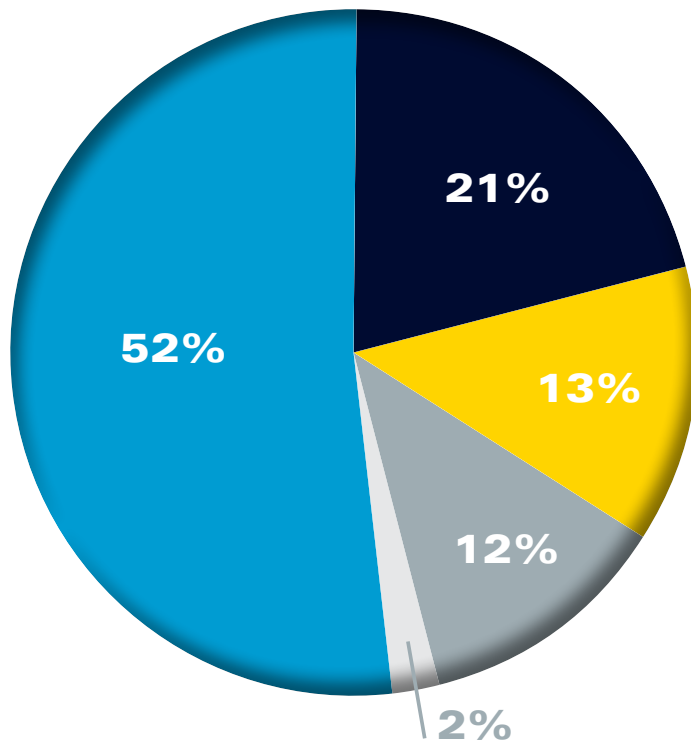
**DIGITAL EXHIBITOR  
SHOWROOM VIEWS**

Meaningful touchpoints throughout the online portal and mobile app created value for sponsors and exhibitors alike.



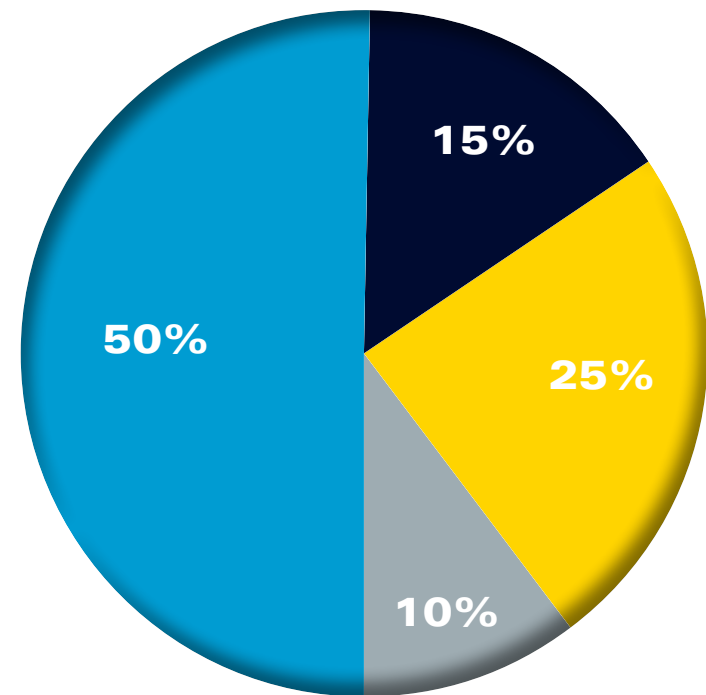
PMTS attracts an active audience of accomplished professionals involved in the A – Z of precision machining.

## BUSINESS CATEGORIES



- Contract Manufacturer/Job Shop
- OEM
- Equipment Supplier/Distributor
- Other
- Education

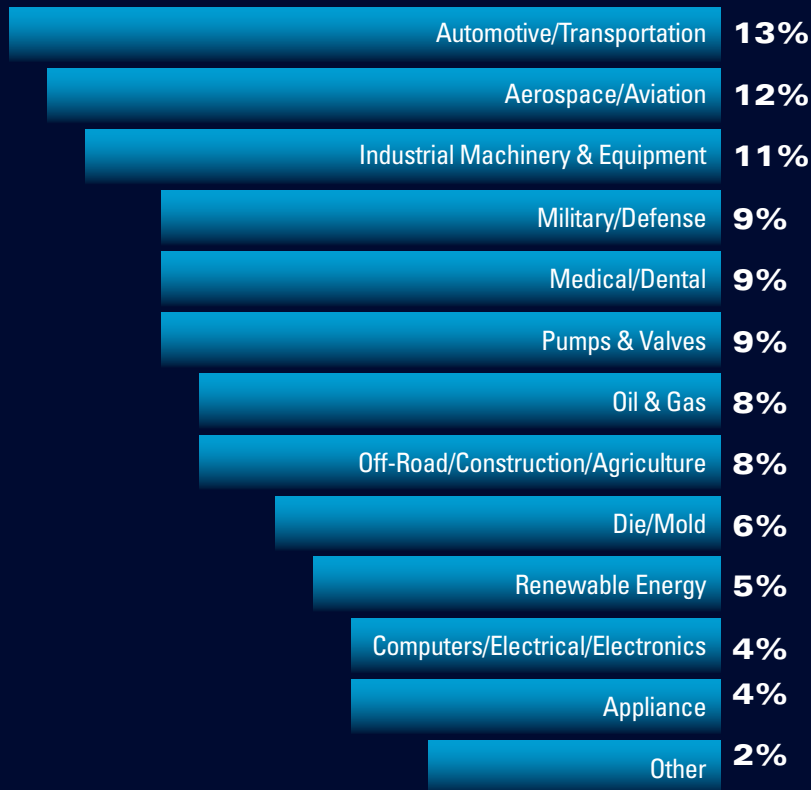
## SIZE OF ORGANIZATION



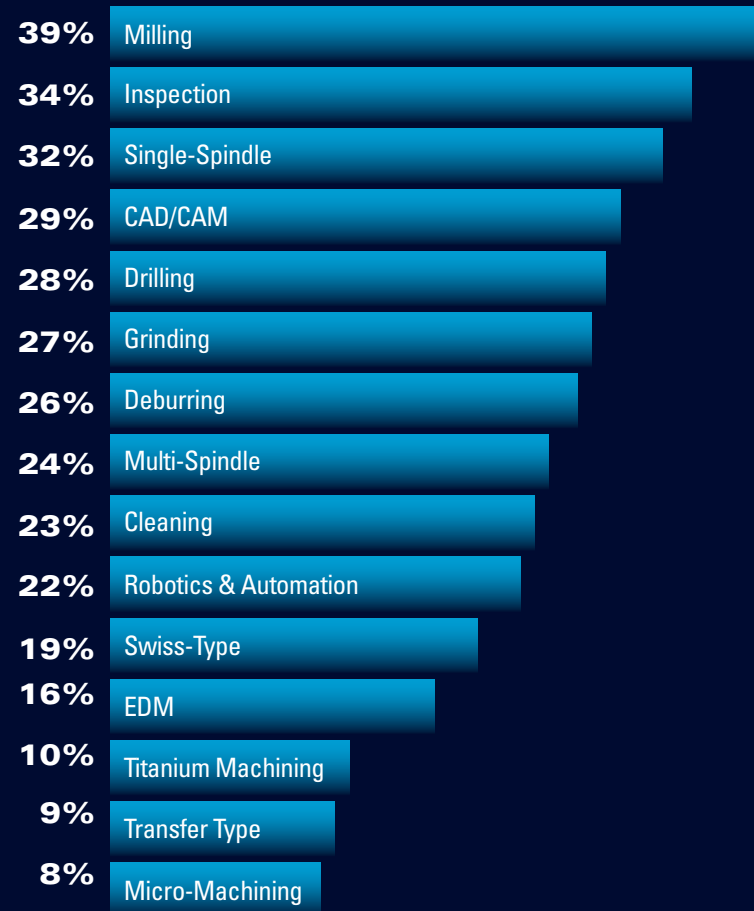
- 1-49
- 100-499
- 50-99
- 500+

PMTS draws a diverse crowd of machining professionals who span a wide array of industries and operations performed. This diversity along with an eagerness to network and collaborate are a few of the many reasons why PMTS remains relevant and special show after show.

**INDUSTRIES SERVED**



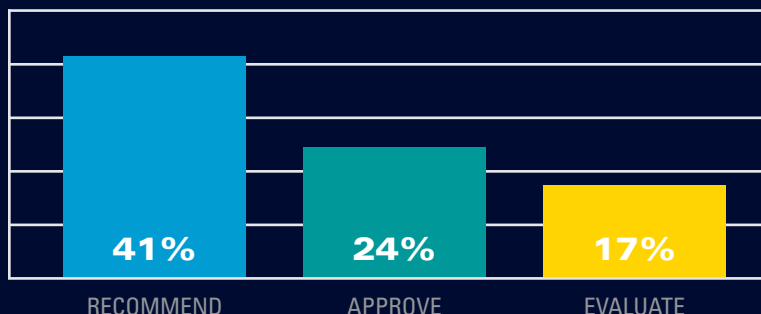
**OPERATIONS PERFORMED**





**PURCHASING INFLUENCE:**

More than **82% of all attendees** have the authority to be actively involved in the buying process.



“I’ve been in product development for over 40 years, and I consider this show a wonderful opportunity to find new technology and meet new suppliers for materials.”

— **RODGER B.**  
*Product Dev Machinist, Orion Industries*

**PRODUCTS & SERVICES EVALUATED**

TOOLS	
<b>30%</b>	Cutting Tools
<b>23%</b>	Inspection/Measurement
<b>23%</b>	Automation
<b>20%</b>	Workholding
<b>15%</b>	Bar Feeders/Material Handling
<b>15%</b>	Machine Monitoring
<b>14%</b>	Materials
<b>13%</b>	Software
<b>13%</b>	Additive Manufacturing
<b>2%</b>	Other

MACHINES	
<b>25%</b>	Machining Centers CNC
<b>17%</b>	Grinding
<b>16%</b>	Multi-Spindle CNC
<b>16%</b>	Swiss CNC
<b>15%</b>	Single-Spindle CNC
<b>10%</b>	Multi-Spindle CAM
<b>9%</b>	Single-Spindle CAM
<b>7%</b>	Swiss CAM
<b>7%</b>	Micro-Machining
<b>6%</b>	Rotary Transfer

PARTS CLEANING	
<b>8%</b>	Aqueous
<b>8%</b>	Ultrasonic
<b>6%</b>	Solvent
<b>5%</b>	Blast
<b>5%</b>	Drying
<b>4%</b>	Semi-Aqueous
<b>4%</b>	Laser and/or Plasma
<b>3%</b>	CO2
<b>3%</b>	Biological

# SAVE *the* DATE




## RESERVE YOUR SPOT AT PMTS 2025!

Booth Space is Already  
75% Sold, and Sponsorship  
Packages are Selling Quickly!



Scan above for booth space application or visit  
[PMTS.com/exhibit-sponsors](https://PMTS.com/exhibit-sponsors)

 **GARDNER** Business Media | 6915 Valley Avenue | Cincinnati, OH 45244 | [gardnerweb.com](https://gardnerweb.com) | 513-527-8800



### METALWORKING SALES

**Ben Barnes**

[bbarnes@gardnerweb.com](mailto:bbarnes@gardnerweb.com)

**Maalik Bomar**

[mbomar@gardnerweb.com](mailto:mbomar@gardnerweb.com)

**Joe Campise**

[jcampise@gardnerweb.com](mailto:jcampise@gardnerweb.com)

**John Campos**

[jcampos@gardnerweb.com](mailto:jcampos@gardnerweb.com)

**Anthony Pavlik**

[apavlik@gardnerweb.com](mailto:apavlik@gardnerweb.com)

**Rachel Wallis**

[rwallis@gardnerweb.com](mailto:rwallis@gardnerweb.com)

**Brian Wertheimer**

[bwertheimer@gardnerweb.com](mailto:bwertheimer@gardnerweb.com)

### INTERNATIONAL SALES

**Conchi Aranguren**

[conchi@nebenconsulting.es](mailto:conchi@nebenconsulting.es)

**Bryce Ellis**

[bellis@gardnerweb.com](mailto:bellis@gardnerweb.com)

**Simone Mas**

[smas@gardnerweb.com](mailto:smas@gardnerweb.com)

### EVENT SALES SPECIALISTS

**Rachel Freking**

[rfreking@gardnerweb.com](mailto:rfreking@gardnerweb.com)

**Bob Huff**

[bhuff@gardnerweb.com](mailto:bhuff@gardnerweb.com)

**Matthew Skiba**

[mskiba@gardnerweb.com](mailto:mskiba@gardnerweb.com)

### EXHIBIT SERVICES

**Michelle Crider**

[mcrider@gardnerweb.com](mailto:mcrider@gardnerweb.com)

**Elizabeth Williamson**

[ewilliamson@gardnerweb.com](mailto:ewilliamson@gardnerweb.com)